



Mission Statement:

Our mission is to actively serve those in need by building permanent charitable capital, making philanthropic grants and providing services that contribute to the health and vitality of the community through interactive giving.

Volume I, Issue I

Newsletter Date APRIL 2010

Foundation News:

- First Edition of Foundation Times
- Message from Gary F. Joyal, Director
- 3 Main Charities Sponsored by the Foundation

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Message from Gary F. Joyal, Director

“We are excited to issue our first Quarterly Newsletter to spread the word on the progress of the Foundation.”

We look forward to the expansion the Foundation’s programs and our continued growth nationwide.

I would like to take this opportunity to introduce myself and the Board of Directors responsible for carrying out the mission of our Foundation and give you the news of the quarter. I thank you all in advance for your continued support and welcome you to join us in 2010.

Director, Gary F. Joyal, Managing Partner of Joyal Capital Management, LLC and its affiliates: JCM Franchise Development, LLC; Joyal Insurance Agency, LLC; Joyal Property & Liability, Inc.; JCM Mortgage Co., LLC;



Joyal Capital Management Foundation, Inc. and multiple Real Estate holding companies with offices located in Boston, MA, Boca Raton, FL & LA.

Gary started his career in the Estate, Business and Financial Planning marketplace in 1984 with MetLife State Street where he qualified as the youngest person ever for the prestigious President’s Council. He has been affiliated for over 20 years with Guardian Life Insurance Company of America where he served as President of the Executive Committee and was instrumental in the formation of Guardian Trust Company FSB.

As part of the company’s core philosophy of complete plan integration, recognizing clients’ needs in this area JCM has formed JCM Franchise Development, LLC specializing in all aspects of the Mergers & Acquisitions marketplace. The firm has successfully completed several hundred million dollars worth of transactions across a broad range of industries as part of the overall M&A process. Joyal Capital Management has been requested by many of the leading banks, ac-

counting and law firms to consult their clientele in regard to the business financial evaluation process and consequent planning and execution of mergers and acquisitions.

Joyal Capital Management has been referenced in national and local publications such as the Robb Report, Boston Magazine and Franchise Times.

States Registered: AZ, CA, CO, CT, FL, GA, MA, MD, ME, NH, NJ, NM, NY, NC, PA, RI & VA. Founding Member of National Advisors



Nominated children gather toys, sporting equipment, jackets, sneakers, boots and clothing at Dick’s Sporting Goods during the \$100 for 100 events!

Joyal Capital Management Foundation, Inc. Sponsors 3 Main Charities



provides a \$100 gift card to 100 children in need that have been nominated by members of their community to spend during each \$100 for 100 Event at Dick’s Sporting Goods during the holiday season. In 2009 over 700 children benefited from 7 events in the states of; MA, NC, NY,

PA, NH & VA. **For year 2010 we will hold 18 events** with the addition of ME, AL, SC, GA, Upper State NY, RI, CT and FL where the Foundation will reach over 1,800 children.



The 22 Club is comprised of individuals who agree to donate \$22,000 a year for eight years. This sponsorship supports four children from the time they enter the program

until the time they graduate. As a 22 Club member you get to participate in raising four at-risk children through their teenage years. The 22 Club Members also receive updates on their campers’ progress throughout the year.

Campers at RBTV receive scholarships from the following Schools; Bentley University, Northeastern University, Northern Michigan University, Stonehill College, U.S. Air



Paul Burton of WBZ Boston covers \$100 for 100 Events. Paul is also an intregal family member of the Ron Burton Training Village.

Joyal Capital Management Foundation, Inc. Sponsors 3 Main Charities cont'd

Force Academy, U.S. Naval Academy and West Point.

Ron Burton Training Village campers were all smiles on Saturday as they took part in the Joyal Capital Management \$100 FOR 100 Foundation shopping spree. On Dec. 5, 2009, 14 campers from RBTV received an early Christmas in the 2nd annual \$100 for 100.



Jimmy Fund Golf is one of the oldest and largest charity golf programs in the country. Volunteers have run golf tournaments to support the Jimmy Fund since the 1950s, and over the years, as this network of tournaments grew, the Jimmy Fund established a formal program to support these volunteers. Jimmy Fund Golf tournaments have collectively raised millions of dollars in support of cancer research and care at Dana-Farber Cancer Institute.

NEW! Donation Coin Collection Canisters



A little change can make a big difference.... Our new donation canisters have hit the streets! Change from your coffee or snacks at our various locations can help a child in need receive their \$100 for 100 gift card to spend at Dick's Sporting Goods during our events throughout the year!
Let your spare change help a child!



Board of Directors meet in January 2010 electing Tim Tysinger as Treasurer and adding Mark Cafua as a new Director to the Foundation.

Joyal Capital Management Foundation, Inc. introduces Board of Directors



Treasurer & Director, Timothy E. Tysinger President & CEO, Mainline Supply Company.

As CEO, Tim Tysinger is responsible for Mainline's corporate strategy and growth plans, including the evaluation of new Greenfield locations, the hiring of new salespeople and reviewing potential acquisition opportunities. Mr. Tysinger also monitors a number of the financial

reporting and treasury functions of the Comany.

Mr. Tysinger co-founded Mainline in 1997. Prior to 1997, Mr. Tysinger worked as a commercial lender for over 20 years, most recently at GMAC.

Mr. Tysinger received his B.S. in business administration from High Point University. Tim is also Director and Treasurer of Joyal Capital Management Foundation, Inc. and is sponsoring again 2 Events in 2010 in the states of NC Concord, NC Asheville and is expanding to sponsor 3

more events in the states of SC, AL & GA with Joe Henderson also of Mainline Supply Company



Robert J. Henderson, Executive Vice President, Mainline Supply Company

As EVP, Joe Henderson is responsible for vendor relationships and the performance of the Company's outside sales representatives. Mr. Henderson also works closely with Mr. Tysinger in implementing the Company's growth strategies. Mr. Henderson co-founded Mainline



Lisa Jann Murphy Executive Director

Lisa is a graduate of the University of RI and has been Comptroller of Joyal Capital Management, LLC for over 10 years. She has recently been elected Executive Director to expand the mission of the Foundation nationwide.

Board of Directors, cont.d

in 1997. Prior to 1997, Mr. Henderson worked for over 20 years in the underground waterworks industry, including sales and management positions at Waterpro, SEMSCO, Underground Supply and Davis Meter.

Mr. Henderson obtained a B.S. in business administration from the University of North Carolina – Greensboro. Joe is sponsoring again 2 Events in 2010 in the states of NC Concord, NC Asheville and is expanding to sponsor 3 more events in the states of SC, AL & GA with Tim Tysinger also of Mainline Supply Co.



Robert P. Shaffer Founder and Owner of Shaffer Builders

Rick was born and raised in West Conshohocken. As a young man, Rick watched and learned valuable skills and the value of craftsmanship from his grandfather, a well-established Master Builder. Shaffer Builders began with Rick working as a sole proprietor specializing in building rehabilitation. Eventually, Rick transformed his business into a

full service building and development company. Using his on-the-job education as a rehabilitator, a builder and his experience with hard work and diligence, Rick established Shaffer Builders as builders with a solid reputation for excellence. As a long time Conshohocken resident, Rick Shaffer has a strong commitment to the community. The company builds based on potential-not based on what is simply "good enough". Setting new standards in the Conshohocken community is only the beginning. The unveiling of 125 E. Elm in the summer of 2008 was exemplary of the culmination of Rick Shaffer's

Board of Directors, cont.d

30 years of experience. The building has been a blank canvas, allowing his team of experts to showcase their true abilities as builders. Through it all, it is the company's passion for building that makes its success possible. Rick Shaffer is personally involved in every project to ensure that the highest standards of construction are achieved on every project. With hard work and dedication, Shaffer Builders has sustained a reputation for integrity, skill and client satisfaction. The company looks forward to many more years of community enhancement, commercial service and building success. Rick is Director of Joyal Capital Management Foundation, Inc. and is sponsoring his 2nd annual event in PA in 2010. Rick

and Mary Shaffer have installed a Donation Coin Collection canister in their new coffee shop in Conshohocken, PA

BB&T Capital Markets



William L. Tyson
Senior Managing Director, Co-Head of Investment Banking.

Mr. Tyson joined BB&T Capital Markets (a division of Scott & Stringfellow) in the Investment Banking Group as Managing Director and Co-Head of Corporate Finance in July 1997.

On January 1, 2000, Bill Tyson was named Co-Head of Investment

Banking for BB&T Capital Markets. In January, 2002, Mr. Tyson was named to the Executive Management Committee of BB&T Capital Markets and became Senior Managing Director and Co-Head of the Investment Banking Group, which is currently comprised of 75 professionals across 6 distinct Industry Practice Groups and the firm's Financial Sponsors Group.

Throughout his 18 year career in Investment Banking, Mr. Tyson has completed over 100 capital financings and Merger & Acquisition advisory assignments. Prior to joining the firm, Mr. Tyson had been employed as a Managing Director, Investment Banking at Wheat First



LOCAL BUSINESS-MEN JOIN TOGETHER TO SPONSOR EVENTS DURING THE HOLIDAY SEASON.

Board of Directors, cont.d

Butcher Singer for the previous seven years, where he headed the Firm's Furnishings, Consumer and Industrial Growth Industry Groups focusing on furnishings. Prior to joining Wheat in 1991, Mr. Tyson was a Vice President with Wachovia Corporation. Mr. Tyson is a graduate of the McIntire School of Commerce at the University of Virginia where he received a B.S. in Finance in 1984. He is also a graduate of the 2003 Executive Program (TEP) at the Darden Graduate School of Business, University of Virginia. Mr. Tyson also completed the Farr Leadership Institute (2003) and Leader-

ship Metro Richmond (class of 2008). Mr. Tyson's extensive experience includes over 100 Capital Financings and Merger & Acquisition transactions. Bill will sponsor his 2nd Annual SAINTS for \$100 for 100 in the state of VA with Walter S. Robertson, III from Scott & Stringfellow A BB&T Corporate Affiliate.

MARK P. CAFUA President, Cafua Management Company, LLC



Mark Cafua, is a Franchisee of Dunkin Donuts and C.E.O. of Cafua Management Company which operates one of the largest networks within the Dunkin Donuts system. His responsibilities include overseeing all aspects of operations, development, Human Resources, training, acquisitions, as well as all financial decisions. After 20 years of working throughout different levels of the company, Mr. Cafua took over as C.E.O. in 2004 upon his father's retirement. Mark is a new sponsor for year 2010 with 4 events in of Concord, NH; Portland, ME; New



CARMELLO STARRANTINO, Owner & Chairman, Urban Stitching Associates, Inc. Mel currently serves on the Board of Directors of Joyal Capital Management Foundation, Inc. and Sponsors \$100 for 100 with: Mike Watson of Van Bueren Buick, Pontiac, GMC; Robt. T. Watson of Skyline, NY; Donald A. Paris of Parfuse Corp.; Keith Kearney of Health Ex and Ralph Parsucci of WLNY tv10/55.

Board of Directors, cont.d

Hartford, NY and Albany, NY. Mark has also installed Donation Coin Canisters at all 142 of his Dunkin Donuts' shops throughout the states of his events.

CRIS T. GOODMAN
Greenland, NH

Cris is currently Vice President of Sales & Operations for Swish Maintenance, Ltd. of Burlington, VT. He was President & CEO of Portsmouth Paper Co. until 2005 spanning a 30 year career with a company that was acquired by a Fortune 500 Company. Cris is a graduate of the



University of New Hampshire, '81.

SETH E. ELLIS
Managing Partner **Ellis & Goldberg, P.C. Trust and Estates Counsel** Mr. Ellis is originally from Boston, Massachusetts and graduated Union College in



ELLIS & GOLDBERG, P.C.

Schenectady, New York with a B.S. in Psychology and a B.A. in Political Science. He then attended Suffolk University Law School in Boston, Massachusetts where he graduated Cum Laude.

After obtaining his Juris Doctorate,

Mr. Ellis attended the University Of Miami School Of Law in Coral Gables, Florida where he obtained an LL.M. in Estate Planning. In the Fall of 1999, Mr. Ellis served as an adjunct professor of law in the LL.M. program in Estate Planning at the University of Miami School of Law. Further, Mr. Ellis has been an Advisor to the LL.M. program in Estate Planning since 1997. Mr. Ellis' practice consists mainly of Estate Planning, Probate and Taxation for high net worth individuals. Mr. Ellis remains actively involved in both the Miami-Dade County and Palm Beach County communities.

Mr. Ellis currently serves on the Board of Directors of The Haven in Boca Raton, Florida as well as serving as a member of the Florida Bar Tax Section and the Boca Raton Estate Planning Council. Seth is a Director of Joyal Capital Management Foundation, Inc and will sponsor an event in Boca Raton, FL with: Steve and Scott Dingle of SRD Building Corp., Susan Connor from P&H Interiors, and Peter Economys from Ekonomy Enterprises, Inc. Peter Economys has also installed 16 Donation Coin Collection Canisters at his various shops in the state of FL. They are joined by Steve Goodridge of Land Designs of FL, Inc. and Chris Burns of CWB Technologies.



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Donating is fast, easy,
and rewarding. [CLICK HERE](#)

You can redeem your Membership Rewards points to donate to the Foundation. Just visit our website at any one of the event sites and click on the link as shown below



Redeem your Membership Rewards® points for donations.

[▶ LEARN MORE](#)

A little change makes a big difference...

Foundation hosts ‘Thank you’ gathering for our Supporters...

Joyal Capital Management Foundation, Inc. hosted a Wine Tasting & Hors d'oeuvres, Tuesday, March 30th, 2010 7pm to 9pm at The Intercontinental Hotel, Abigail Adams Ballroom, Boston, Massachusetts. The event was a complete success. We are so thankful for the folks who came out in the torrential rain to learn more about the Foundation. Stephen M. Stabile of Joyal Capital Management, LLC told the story of the formation of the Foundation and introduced our speakers. Paul Burton from the Ron Burton Training Village explained the focus of the camp. We also



The Foundation was able to give thanks to donors, sponsors, friends and family for their participation and support.

heard a very touching speech

from a camper Malakhai Pearson who moved us with his inspirational story of his life and learning how to overcome adversity through the teachings of RBTV; to live life with peace, patience, love and humility. Patrick Colonna a Teacher from Plymouth Community Middle School spoke eloquently of the positive impact \$100 for 100 has had on more than 50 students at his school.

Pledges and donations were received through the generosity of those attending and invited to the evening. All voluntary donations benefited Joyal Capital Management Foundation, Inc.

THANK YOU!!!

JOIN US 2010

We at Joyal Capital Management Foundation, Inc. invite you and your family and friends to come to any one of our several events planned for 2010 so that you can experience first hand your donation at work.

We welcome volunteers of all ages.

We are proud to announce the following event schedule.

- Portland, ME, Mall Plaza**
Saturday, November 6, 2010
- Concord, NH, Loudon Rd.**
Sunday, November 7, 2010
- Buford, GA, Mall of GA**
Saturday, November 13, 2010
- Birmingham, AL, Brook Highland Plaza**
Sunday, November 14, 2010
- Columbia, SC, Columbia Station**
Saturday, November 20, 2010
- W. Palm Beach, FL, Southern Blvd**
Sunday, November 21, 2010
- Plymouth, MA, Colony Place**
Saturday, December 4, 2010

- Asheville, NC, River Hills Center,**
Saturday, December 4, 2010
- Concord, NC, Afton Ridge**
Sunday, December 5, 2010
- Saugus, MA, 1201 Broadway**
Sunday, December 5, 2010
- Garden City, NY, Roosevelt Field Mall,**
Saturday, December 11, 2010
- Plymouth Meeting, PA, Metroplex Center**
Saturday, December 11, 2010
- Richmond, VA, Short Pump Mall**
Saturday, December 11, 2010
- New Hartford, NY Rt. 5 & 5A**
Saturday, December 11, 2010
- Albany, NY, Crossgates Mall**
Sunday, December 12, 2010
- Dedham, MA 300 Providence Hwy.,**
Saturday, December 18, 2010
- Portsmouth, NH Crossings at Fox Run,**
Sunday, December 19, 2010

TBD

Warwick, RI, 1350 East Bald Hill Road
Waterford, CT, Waterford Commons

For information on Joyal Capital Management Foundation and all events please contact; Lisa Murphy, Executive Director lmurphy@joycapmgt.com